

TechIS Partner Program

The TechIS Partner Program is intended for companies that own TechIS licenses, are active users of TechIS, and meet the criteria of the Partner Program.

Membership in the Partner Program allows partners to draw benefits and services related to it to the extent of the acquired level of the Partner Program.

Join the TechIS network of partners and gain the benefits.

As a TechIS partner, you get instant access to exclusive resources, support, benefits and advantages. Join a community dedicated to increase your maintenance management efficiency.

What is a network of TechIS product partners

The TechIS Partner Network is a hub for TechIS customers and users who can use the benefits provided by producer of TechIS and TechIS integrators.

The power of partnership	We invest in You	Your chance to excel
We can do more together.	The resources, benefits, know-	With access to a wide range of
When you join a network of	how and support we offer will	perks and benefits, and
partners, you become part of a	help you improve your use of	especially the opportunity to
community with the common	TechIS, train your user team,	shape the development of a
goal of doing more for your	participate in innovative	TechIS product, you get a
business.	solutions, differentiate	unique opportunity to take
	yourself in the market and	advantage of new TechIS
	communicate with other	features before they are
	partners.	launched to the market.

TechIS Partner Program Membership

Membership in the TechIS Partner Program allows the partner to draw benefits and services according to the achieved level of partnership beyond the standard services provided to a regular TechIS customer.



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TechIS Partner Program Levels

SILVER PARTNER	GOLD PARTNER	PLATINUM PARTNER
SILVER PARTNER	GOLD PARTNER	PLATINUM PARTNER
25% off Subscription (1)	50% off Subscription ⁽¹⁾	75% off Subscription ⁽¹⁾
Participation in partner	Participation in partner	Participation in partner
meetings	meetings	meetings
Free annual user training in the	Free annual user training in the	Free annual user training in the
range of 4 hours	range of 8 hours	range of 16 hours
Free technical support in the	Free technical support in the	Free technical support in the
range 4 hours ⁽²⁾ annually	range 8 hours ⁽²⁾ annually	range 16 hours ⁽²⁾ annually
Opportunity to participate in	Opportunity to participate in	Opportunity to participate in
the development of new	the development of new	the development of new
features of the TechIS (3)	features of the TechIS (3)	features of the TechIS (3)
Priority deploy of new TechIS	Priority deploy of new TechIS	Priority deploy of new TechIS
versions	versions	versions
Technical support available	Technical support available	Technical support available
within 72 hours of ticket	within 24 hours of ticket	within 8 hours of ticket
registration / 10 tickets	registration / 30 tickets	registration / 90 tickets
25% off on access to the	50% off on access to the	75% off on access to the
TechIS HelpDesk system	TechIS HelpDesk system	TechIS HelpDesk system

⁽¹⁾ After meeting the criteria and valid for one year. With a PLATINUM partner, the possibility of obtaining an annual discount up to 100% if the criteria are met above the limit.

Note: The TechIS Manufacturer reserves the right to reject any application to participate in the TechIS Partner Program.



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⁽²⁾ Free Technical support hours within one year. It is possible to use this time according to customer needs (maintenance, administration, configuration, development, modifications or creation of reports or analytical outputs, etc.). The hours cannot be carried over to the following year.

⁽³⁾ Ability to influence the priority of development and implementation of new TechIS product features, as well as the ability to actively test new TechIS product features before they are released to the market.



TechIS Partner Program Criteria

Each TechIS customer can apply for the TechIS Partner Program and earn the appropriate Partner Program level provided that they meet the following criteria.

SILVER PARTNER	GOLD PARTNER	PLATINUM PARTNER
SILVER PARTNER	GOLD PARTNER	PLATINUM PARTNER
Purchase min. TechIS License	Purchase min. TechIS License	Purchase TechIS License
"INTERMEDIATE COMPANY"	"BIG COMPANY"	"CORPORATION "
Valid annual Subscription (1)	Valid annual Subscription (1)	Valid annual Subscription ⁽¹⁾
Qualified consent to the	Qualified consent to the	Qualified consent to the
inclusion of a reference in the	inclusion of a reference in the	inclusion of a reference in the
marketing materials of the	marketing materials of the	marketing materials of the
TechIS product	TechIS product	TechIS product
Promotion of the TechIS	Promotion of the TechIS	Promotion of the TechIS
product on its own web site	product on its own web site	product on its own web site
Providing know-how in the	Providing know-how in the	Providing know-how in the
development of new	development of new	development of new
functionalities of the TechIS	functionalities of the TechIS	functionalities of the TechIS
product	product	product
Providing feedback on the	Providing feedback on the	Providing feedback on the
active use of TechIS to the	active use of TechIS to the	active use of TechIS to the
manufacturer or product	manufacturer or product	manufacturer or product
integrator	integrator	integrator
Enabling min. 1 reference visit	Enabling min. 2 reference visit	Enabling min. 4 reference visit
per year to potential TechIS	per year to potential TechIS	per year to potential TechIS
customers	customers	customers
Adherence to the TechIS	Adherence to the TechIS	Adherence to the TechIS
Partner Code of Ethics	Partner Code of Ethics	Partner Code of Ethics

(1) **Subscription** – paid service that offer:

- instant access to new versions of the TechIS,
- access to bonus materials and services,
- support for technical problems,
- discount for additional services (training, proposals for new solutions, etc.),
- Subscription validity is one year.



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TechIS Partner Code of Ethics

The TechIS Partner Code of Ethics is a basic document describing the principles of ethical behavior of a TechIS user. Its goal is to set a common understanding of their manifestations in the common use of TechIS for shared values. The Code of Ethics is a binding document for all TechIS product partners (the "Partner").

One of the basic principles on which the Code is based is that partners are aware that by their actions they may lose their right to be a member of the TechIS Partner Program if they violate any of the following rules:

- 1. The Partner protects the intellectual property of the TechIS product manufacturer and its integrators.
- 2. When using a TechIS license, the Partner is governed by the TechIS End User License Agreement.
- 3. The Partner meets the criteria of the TechIS Product Partner Program.
- 4. The partner cares about the good name and reputation of the TechIS brand.
- 5. The Partner introduces all TechIS users to the Partner Program and requires its fulfillment.
- 6. The partner is actively involved in the promotion of the TechIS product brand.
- 7. The partner helps with its positive and active approach during reference visits of new people interested in the TechIS product for its sale.
- 8. The Partner ensures the protection of confidential information, trade secrets and personal data obtained through the use of the TechIS product, at trainings or partner meetings.
- 9. The Partner shall inform the Product Manufacturer or its Integrator of TechIS's competitor business activities developed with the Partner.
- 10. The Partner agrees to verify compliance with the "Code of Ethics" by the manufacturer or integrator of the TechIS product.





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